Bollard Competitor Analysis

**Source 4 Industries**

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# 6" Removable Carbon Steel Bollard with Embedment Sleeve

**36" Above Ground Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$559.00** | [https://www.1800bollards.com/product/6-padlock-removable-car...](https://www.1800bollards.com/product/6-padlock-removable-carbon-steel-2/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/removable-boll...](https://www.idealshield.com/products/bollards/removable-bollard/) |
| Poletector | **$564.95** | [https://www.poletector.com/removable-bollards...](https://www.poletector.com/removable-bollards) |

**Key Features:**

• Schedule 40 carbon steel construction with dome top

• Patented stainless steel embedment sleeve included

• Padlock removable design for flexible access control

• Powder-coated yellow finish for high visibility

# 4" Removable Carbon Steel Bollard with Embedment Sleeve

**36" Above Ground Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$459.00** | [https://www.1800bollards.com/product/4-padlock-removable-car...](https://www.1800bollards.com/product/4-padlock-removable-carbon-steel/) |
| Grainger | **$700.62** | [https://www.grainger.com/product/Removable-Bollard-Embedded-...](https://www.grainger.com/product/Removable-Bollard-Embedded-18F757) |
| U-Line | **Login Required** | [https://www.uline.com/Product/Detail/H-2118R/...](https://www.uline.com/Product/Detail/H-2118R/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/removable-boll...](https://www.idealshield.com/products/bollards/removable-bollard/) |

**Key Features:**

• Schedule 40 carbon steel (.237" wall thickness)

• Embedment sleeve with hinged lid

• Padlock security system

• Dome top design

# 4" Removable Stainless Steel Bollard with Embedment Sleeve

**36" Above Ground Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$595.00** | [https://www.1800bollards.com/product/4-padlock-removable-sta...](https://www.1800bollards.com/product/4-padlock-removable-stainless-steel-weight-44/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/removable-boll...](https://www.idealshield.com/products/bollards/removable-bollard/) |

**Key Features:**

• Type 304 stainless steel construction

• #4 polished finish for long-lasting durability

• Patented stainless steel embedment sleeve

• Ideal for harsh environments and coastal areas

# 4" Manual Retractable Yellow Carbon Steel Bollard

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$750.00** | [https://www.1800bollards.com/product/4-manual-yellow/...](https://www.1800bollards.com/product/4-manual-yellow/) |
| Crowd Control Warehouse | **Request Quote** | [https://www.crowdcontrolwarehouse.com/products/retractable-b...](https://www.crowdcontrolwarehouse.com/products/retractable-bollard-manual-lift) |

**Key Features:**

• Manual retractable design with bridge handle

• Yellow powder coat finish with reflective tape

• Manually lowered and lifted from ground

• Locking mechanism for security

# 4" Manual Retractable Stainless Steel Bollard

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$1,400.00** | [https://www.1800bollards.com/product/4-manual-stainless/...](https://www.1800bollards.com/product/4-manual-stainless/) |

**Key Features:**

• Type 316 stainless steel for harsh environments

• Manual retractable with integrated lifting handle

• #4 polished finish

• Premium solution for high-end installations

# 6" Removable Stainless Steel Bollard with Embedment Sleeve

**36" Above Ground Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$900.25** | [https://1800bollards.com/product/6-padlock-removable-stainle...](https://1800bollards.com/product/6-padlock-removable-stainless-steel-weight-76/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/removable-boll...](https://www.idealshield.com/products/bollards/removable-bollard/) |

**Key Features:**

• 6" diameter Type 304/316 stainless steel

• Padlock removable with embedment sleeve

• #4 polished finish for durability

• Heavy-duty construction for high-security applications

# 6" Stainless Steel Dome Top Bollard with Baseplate

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$599.25** | [https://www.1800bollards.com/product/6-baseplate-mounted-sta...](https://www.1800bollards.com/product/6-baseplate-mounted-stainless-steel-bollards-2/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/base-plate-bol...](https://www.idealshield.com/products/bollards/base-plate-bollards/) |

**Key Features:**

• Type 304 stainless steel construction

• Surface-mounted baseplate (5/8" x 10" x 10")

• Dome top design

• Ideal for warehouses and parking garages

# 4" Stainless Steel Dome Top Bollard with Baseplate

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$350.25** | [https://www.1800bollards.com/product/4-baseplate-mounted-sta...](https://www.1800bollards.com/product/4-baseplate-mounted-stainless-steel-bollards-2/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/base-plate-bol...](https://www.idealshield.com/products/bollards/base-plate-bollards/) |
| Grainger (42" Carbon) | **$204.05** | [https://www.grainger.com/product/Safety-Bollard-1GUD6...](https://www.grainger.com/product/Safety-Bollard-1GUD6) |

**Key Features:**

• Type 304 stainless steel with dome top

• Baseplate mount (1/2" x 8" x 8")

• Uses 5/8" anchors for secure installation

• Schedule 40 thickness (.237")

# 6" Carbon Steel Dome Top Bollard with Baseplate

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$260.25** | [https://www.1800bollards.com/product/6x36-baseplate-mounted-...](https://www.1800bollards.com/product/6x36-baseplate-mounted-carbon-steel-bollards-2/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/base-plate-bol...](https://www.idealshield.com/products/bollards/base-plate-bollards/) |

**Key Features:**

• Schedule 40 carbon steel construction

• Surface-mounted baseplate installation

• Powder-coated finish (200+ colors available)

• Dome top for aesthetic appearance

# 4" Carbon Steel Dome Top Bollard with Baseplate

**36" Height**

| **Competitor** | **Price** | **Product Link** |
| --- | --- | --- |
| 1-800 Bollards | **$199.25** | [https://www.1800bollards.com/product/4x36-baseplate-mounted-...](https://www.1800bollards.com/product/4x36-baseplate-mounted-carbon-steel-bollards-2/) |
| Ideal Shield | **Request Quote** | [https://www.idealshield.com/products/bollards/base-plate-bol...](https://www.idealshield.com/products/bollards/base-plate-bollards/) |
| Grainger (42" Fixed) | **$204.05** | [https://www.grainger.com/product/Safety-Bollard-1GUD6...](https://www.grainger.com/product/Safety-Bollard-1GUD6) |

**Key Features:**

• Schedule 40 carbon steel (.237" wall thickness)

• Baseplate mounting for easy installation

• Powder-coated yellow or custom colors

• Dome top design

# Competitor Summary

**Main Competitors Identified**

**1-800 Bollards**

Most direct competitor with similar product line and publicly listed pricing. Offers padlock removable, internal locking, and manual retractable bollards in both carbon and stainless steel.

**Ideal Shield**

Detroit-based manufacturer focusing on base plate bollards, removable bollards, and protective covers. Requires quote requests for pricing. Strong emphasis on US-made steel and custom color options.

**Grainger**

Industrial supply distributor with limited removable bollard options. Higher pricing than direct manufacturers ($700+ for 4" removable). Strong distribution network.

**U-Line**

Industrial supplies distributor offering removable safety bollards. Requires account login for pricing. Focus on warehouse and facility protection applications.

**Key Findings**

• Stainless steel products command 2-3x premium over carbon steel

• Manual retractable bollards are specialty items with higher pricing ($750-$1,400)

• Grainger pricing is notably higher than direct manufacturers

• Most competitors offer 200+ powder coat color options

• Ideal Shield and other competitors require quote requests, limiting price transparency